

# Monetary policy in a two-country model with behavioral agents

Michał Brzoza-Brzezina, Paweł Galiński, Krzysztof Makarski

Narodowy Bank Polski

NBP & BoL & CEBRA conference

Warszawa, 22-23 September 2022

The paper does not present the official view of the NBP

# Outline

- 1 Motivation
- 2 Model
- 3 Findings
- 4 Conclusions
- 5 Additional slides

# Outline

- 1 Motivation
- 2 Model
- 3 Findings
- 4 Conclusions
- 5 Additional slides

# Motivation

- Rational expectation (RE) assumption dominates in macro modeling
- But growing evidence that people do not act rationally
- Several alternative approaches, e.g. learning, rational inattention, diagnostic expectations, k-level thinking...
- ...& cognitive discounting (behavioral expectations) (Gabaix and Laibson (2001, 2017); Gabaix (2019, 2020))
- Consequences for monetary policy (in particular in open economies) largely unexplored (Kolasa et al., 2022)

# This paper

- Plug behavioral expectations (BE) into a two-country (open economy) model
- Bring it to the data, compare the fit to RE
- Explore consequences for:
  - monetary policy
  - economic modeling

# Outline

- 1 Motivation
- 2 Model**
- 3 Findings
- 4 Conclusions
- 5 Additional slides

# Model structure: overview

- Simple new Keynesian model:
  - Two economies
  - HH work, consume, have access to domestic and foreign bonds
  - Final goods assembled from home and foreign intermediate goods
  - Intermediate goods produced with labor, under monop. competition and sticky prices
  - Monetary policy: Taylor rule
  - Fiscal policy: lump-sum taxes, debt
- + behavioral expectations

# Behavioral expectations

- Agents perceive future deviations from the steady state myopically
- Example: interest rate in period  $t + k$ :  $r_{t+k} = \bar{r} + \hat{r}_{t+k}$ 
  - Behavioral expectations of future deviations shrink by factor  $m^k$ , relative to rational expectations
  - $m \in [0, 1]$  captures cognitive discounting
  - $E_t^{BE} r_{t+k} = E_t^{BE} (\bar{r} + \hat{r}_{t+k}) = E_t(\bar{r}) + m^k E_t(\hat{r}_{t+k})$ .
- Derived from microfoundations (assuming noisy information)



## Households

- Maximize expected lifetime utility

$$E_0^{BE} \left\{ \sum_{t=0}^{\infty} \varepsilon_{u,t} \beta^t \left( \frac{c_t^{1-\sigma}}{1-\sigma_c} - \frac{n_t^{1+\gamma}}{1+\gamma} \right) \right\}$$

subject to the budget constraint

$$P_t c_t + B_{H,t} + S_t B_{H,t}^* + P_t T_t \leq W_t n_t + R_{t-1} B_{H,t-1} + S_t \kappa_{t-1} R_{t-1}^* B_{H,t-1}^* + P_t \Gamma_t$$

# Households - equilibrium conditions

- Behavioral Euler equation

$$\underbrace{\hat{c}_t}_{\text{consumption}} = \underbrace{mE_t \hat{c}_{t+1}}_{\text{behaviorally expected consumption}} - \underbrace{\frac{1}{\sigma_c} (\hat{R}_t - mE_t \hat{\pi}_{t+1})}_{\text{behaviorally expected real interest rate}} + \underbrace{\xi(1-m) (\hat{b}_{H,t} + \hat{b}_{H,t}^*)}_{\text{domestic and foreign debt}}$$

- Behavioral UIP condition

$$\underbrace{\hat{R}_t - mE_t \hat{\pi}_{t+1}}_{\text{behaviorally expected domestic real interest rate}} = \underbrace{\hat{R}_t^* + \hat{r}_t - m\hat{\pi}_{t+1}^*}_{\text{behaviorally expected foreign real interest rate}} + \underbrace{mE_t \hat{q}_{t+1} - \hat{q}_t}_{\text{behaviorally expected RER depreciation rate}}$$

# Producers

- Final goods produced with domestic and foreign intermediate inputs

$$y_t = \left( (1 - \eta)^{\frac{1}{\phi_y}} y_{F,t}^{\frac{\phi_y - 1}{\phi_y}} + \eta^{\frac{1}{\phi_y}} y_{H,t}^{\frac{\phi_y - 1}{\phi_y}} \right)^{\frac{\phi_y}{\phi_y - 1}}$$

- Intermediate goods manufactured with labor input

$$y_{H,t}(i) + \frac{1 - \omega}{\omega} y_{H,t}^*(i) = n_t(i)$$

- Prices are sticky

# Producers - equilibrium conditions

- Phillips curve (domestic producers, simplified)

$$\hat{\pi}_{H,t} = \frac{(1-\theta)(1-\beta\theta)}{\theta} (\hat{m}c_t - \hat{p}_{H,t}) - (1-m)(1-\theta)\beta\hat{p}_{H,t} \\ + m\beta E_t \hat{\pi}_{H,t+1} - m\beta (1-M^f) E_t \hat{\pi}_{t+1}$$

where

$$M_{f,H} = (\theta + (1-\theta) \frac{(1-\beta\theta)}{(1-\beta\theta m)})$$

# Monetary and fiscal policy

- Taylor rule

$$\frac{R_t}{R} = \left(\frac{R_{t-1}}{R}\right)^{\gamma_R} \left[\left(\frac{\pi_t}{\pi}\right)^{\gamma_\pi} \left(\frac{\tilde{y}_t}{\tilde{y}}\right)^{\gamma_y}\right]^{1-\gamma_R} e^{\varepsilon_{R,t}}$$

- Government budget

$$g_t + R_t b_{G,t-1} = T_t + b_{G,t}$$

- Tax rule

$$T_t - \bar{T} = \nu(b_{G,t} - \bar{b}_G)$$

# Calibration/Estimation

- 11 parameters calibrated (e.g. country size, discount factors, home bias)
- Poland's population share calibrated to 5%
- Remaining (18) parameters estimated using Bayesian methods

# Estimation

- Data 1q1999-4q2021 for PL and EA
- 2xHICP, 2xConsumption, 2xInterest rate, 1xReal exchange rate
- Bayesian estimation, standard priors of standard parameters
- Prior for  $m$  beta with mean 0.85
- 2 MCMC chains, each 250.000 draws
- Robustness: Covid period excluded, shadow rate in EA

# Estimation results

| Parameter | Prior distribution |      |          | Posterior distribution |          |
|-----------|--------------------|------|----------|------------------------|----------|
|           | type               | Mean | St. Dev. | Mean                   | St. Dev. |
| <i>m</i>  | beta               | 0.85 | 0.05     | 0.70                   | 0.04     |

- We estimate the BE and the RE models
- Bayes factor  $6.6 \cdot 10^7$  (“decisive” evidence)
- Hence we treat the BE model as the “true” one

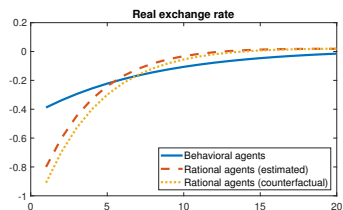
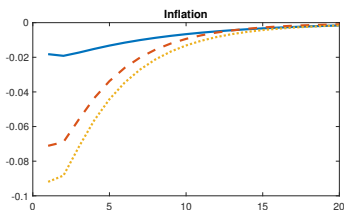
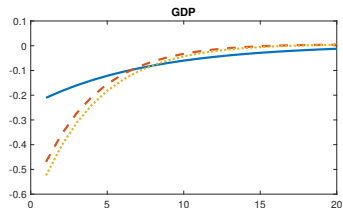
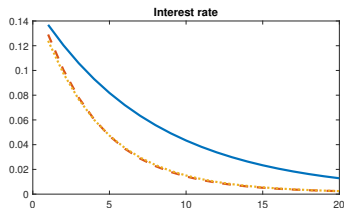


# Outline

- 1 Motivation
- 2 Model
- 3 Findings**
- 4 Conclusions
- 5 Additional slides

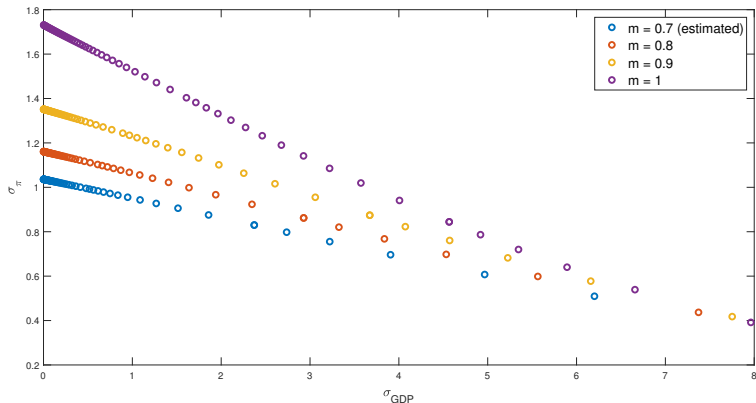
# Monetary policy shocks

- Monetary policy less powerful under BE (in both PL and EA) ...



# Monetary policy trade-off

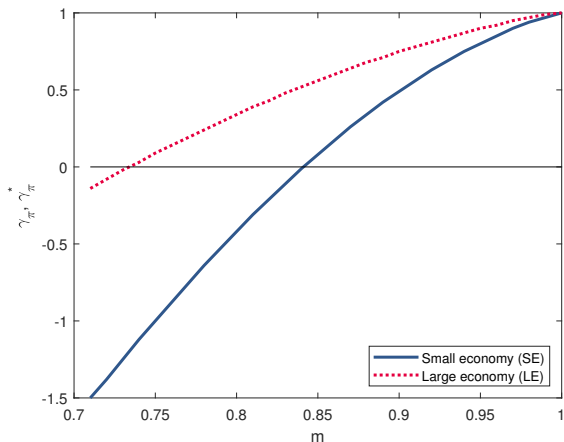
- ... and faces a worse trade-off



Note: efficient policy frontiers for varying weights on output and inflation stabilization

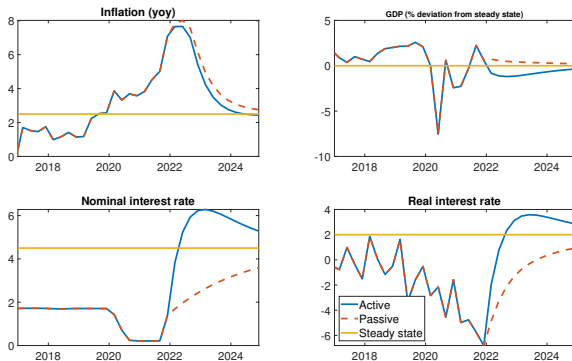
# Taylor principle

- ...but determinacy regions are much larger than with RE
- especially for the small economy



# Active vs. passive policy reaction

- So, can passive policy bring inflation back to target?
- Yes. But this assumes perfectly credible infl. target



Notes: 1) simulation assumes no shocks after 4q2021  
 2) this is not revealed truth but just a conditional model simulation

# Puzzles

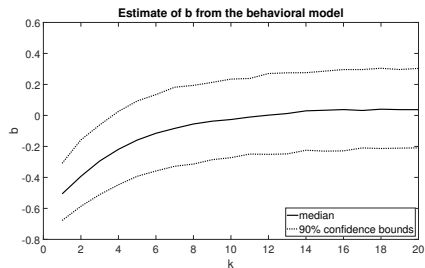
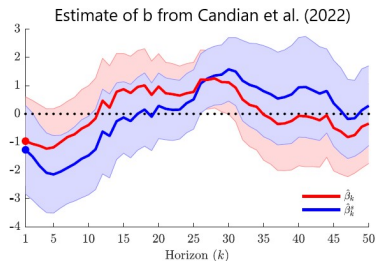
- Modern open-economy macro features a number of puzzles, e.g.
  - UIP puzzle
  - Business cycle comovement puzzle
- We check if/how much the BE framework helps

# UIP puzzle

- Under RE uncovered interest rate parity holds
- Excess returns on foreign currency  $\chi R_{t+1} \equiv (R_t^f - R_t) + (S_{t+1} - S_t)$ 
  - come only by surprise
  - and are unforecastable
- But empirical evidence speaks against it (e.g. Fama 1984; Engel 2013)
- How much does the BE framework solve?

# UIP estimation

- Estimated equation  $XR_{t+k} = a + b(R_t - R_t^f) + \epsilon_t \quad k = 1, 2, \dots$





## International spillovers - any progress?

- Open economy models feature very small international spillovers (and business cycle correlations)
- BE modifies impulse responses, deviates from UIP
- Does this help?

## International spillovers - no progress

- No major improvement in:
  - variance share of LE shocks of SE variables

| Model \ Variable | GDP   | Inflation |
|------------------|-------|-----------|
| Behavioral       | 6.34% | 0.69%     |
| Rational         | 4.85% | 1.19%     |

- correlation between LE and SE variables

| Model \ Variable | GDP | Inflation |
|------------------|-----|-----------|
| Behavioral       | 18% | 0%        |
| Rational         | 14% | 0%        |

# Outline

- 1 Motivation
- 2 Model
- 3 Findings
- 4 Conclusions**
- 5 Additional slides

# Conclusions

- ① Agents do not act rationally and taking one aspect (cognitive discounting) into account
  - ① is supported by the data
  - ② monetary policy weaker
  - ③ but more stabilizing
  - ④ improvement on UIP puzzle
  - ⑤ no improvement on int. spillovers

# Outline

- 1 Motivation
- 2 Model
- 3 Findings
- 4 Conclusions
- 5 Additional slides**

# Calibration

| Parameter          | Value | Description   |
|--------------------|-------|---|
| $\omega$           | 0.05  | Agents residing in the small economy (Poland)             |
| $\beta, \beta^*$   | 0.995 | Discount factors  |
| $\gamma, \gamma^*$ | 1     | Inverse of Frisch elasticity of labor supply              |
| $\mu, \mu^*$       | 2.5   | Elasticity of substitution between home and foreign goods |
| $\eta_H$           | 0.7   | Home bias in consumption (Poland)                         |
| $\eta_H^*$         | 0.98  | Home bias in consumption (EA)                             |
| $\nu, \nu^*$       | 0.1   | Semi-elasticity of taxes                                  |

# Estimation

| Parameter      | Prior distribution |       |          | Posterior distribution |          |
|----------------|--------------------|-------|----------|------------------------|----------|
|                | type               | Mean  | St. Dev. | Mean                   | St. Dev. |
| $m$            | beta               | 0.85  | 0.05     | 0.70                   | 0.04     |
| $\theta_h$     | beta               | 0.75  | 0.1      | 0.88                   | 0.03     |
| $\theta_h^*$   | beta               | 0.75  | 0.1      | 0.81                   | 0.11     |
| $\theta_f$     | beta               | 0.75  | 0.1      | 0.85                   | 0.04     |
| $\theta_f^*$   | beta               | 0.75  | 0.1      | 0.89                   | 0.01     |
| $\zeta_h$      | beta               | 0.25  | 0.1      | 0.17                   | 0.07     |
| $\zeta_h^*$    | beta               | 0.25  | 0.1      | 0.24                   | 0.09     |
| $\zeta_f$      | beta               | 0.25  | 0.1      | 0.21                   | 0.09     |
| $\zeta_f^*$    | beta               | 0.25  | 0.1      | 0.09                   | 0.04     |
| $\chi$         | beta               | 0.01  | 0.005    | 0.01                   | 0.01     |
| $\sigma$       | beta               | 2     | 0.25     | 2.15                   | 0.23     |
| $\sigma^*$     | beta               | 2     | 0.25     | 1.92                   | 0.24     |
| $\gamma_r$     | beta               | 0.7   | 0.1      | 0.91                   | 0.01     |
| $\gamma_\pi$   | norm               | 1.25  | 0.1      | 1.32                   | 0.09     |
| $\gamma_y$     | beta               | 0.125 | 0.05     | 0.17                   | 0.05     |
| $\gamma_r^*$   | beta               | 0.7   | 0.1      | 0.94                   | 0.01     |
| $\gamma_\pi^*$ | norm               | 1.25  | 0.1      | 1.24                   | 0.10     |
| $\gamma_y^*$   | beta               | 0.125 | 0.05     | 0.13                   | 0.05     |

# Estimation

| Parameter       | Prior distribution |       |          | Posterior distribution |          |
|-----------------|--------------------|-------|----------|------------------------|----------|
|                 | type               | Mean  | St. Dev. | Mean                   | St. Dev. |
| $\rho_p$        | beta               | 0.7   | 0.1      | 0.65                   | 0.08     |
| $\rho_p^*$      | beta               | 0.7   | 0.1      | 0.37                   | 0.07     |
| $\rho_\kappa$   | beta               | 0.7   | 0.1      | 0.79                   | 0.05     |
| $\rho_c$        | beta               | 0.7   | 0.1      | 0.67                   | 0.07     |
| $\rho_c^*$      | beta               | 0.7   | 0.1      | 0.57                   | 0.07     |
| $\sigma_\phi$   | invg               | 0.003 | Inf      | 0.0014                 | 0.0001   |
| $\sigma_\phi^*$ | invg               | 0.003 | Inf      | 0.0009                 | 0.0001   |
| $\sigma_p$      | invg               | 0.003 | Inf      | 0.25                   | 0.16     |
| $\sigma_p^*$    | invg               | 0.003 | Inf      | 0.27                   | 0.08     |
| $\sigma_\kappa$ | invg               | 0.01  | Inf      | 0.018                  | 0.0023   |
| $\sigma_c$      | invg               | 0.01  | Inf      | 0.036                  | 0.0045   |
| $\sigma_c^*$    | invg               | 0.01  | Inf      | 0.037                  | 0.0052   |



# Literature

- Engel, C., 2013. Exchange Rates and Interest Parity. NBER Working Papers 19336. National Bureau of Economic Research, Inc. URL: <https://ideas.repec.org/p/nbr/nberwo/19336.html>.
- Fama, E.F., 1984. Forward and spot exchange rates. *Journal of Monetary Economics* 14, 319–338.
- Gabaix, X., 2019. Behavioral inattention, in: *Handbook of Behavioral Economics: Applications and Foundations 1*. Elsevier. volume 2, pp. 261–343.
- Gabaix, X., 2020. A Behavioral New Keynesian Model. *American Economic Review* 110, 2271–2327.
- Gabaix, X., Laibson, D., 2001. The 6d bias and the equity-premium puzzle. *NBER macroeconomics annual* 16, 257–312.
- Gabaix, X., Laibson, D., 2017. Myopia and discounting. Technical Report. National bureau of economic research.
- Kolasa, M., Ravgotra, S., Zabczyk, P., 2022. Monetary policy and exchange rate dynamics in a behavioral open economy model. mimeo. International Monetary Fund.