

# Efficiency versus insurance: The role for capital income taxation in privatizing social security



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## Motivation

With **longevity**, **taxing capital** (income) interesting: savings  $\uparrow \rightarrow$  response to taxation  $\downarrow$

- For DB pensions, longevity  $\uparrow$ :  
 $\rightarrow$  deficit (taxes)  $\uparrow \rightarrow$  **efficiency**  $\downarrow$   
 $\rightarrow$  pensions & **insurance**  $\approx$
- For a reform to DC pensions, longevity  $\uparrow$ :  
 $\rightarrow$  transitory deficit, but LR **efficiency**  $\uparrow$   
(with funding: transitory deficit  $\uparrow\uparrow$ )  
 $\rightarrow$  pensions & **insurance**  $\downarrow \rightarrow$  savings  $\uparrow$

### Pensions literature:

Welfare  $\downarrow$  so **infer insurance**  $\gg$  **efficiency**  
**Not studied:** direct effects of fiscal policy

## What we do

OLG model with stochastic incomes, US

**Baseline:** US system with AIME (redistributive)  
**Reform:** Individual DC, 50% funded

### Our questions

- Q1:** Is it ok to raise  $\tau_k$ ?  $\leftarrow$  transitory  
**Q2:** Is it ok to reduce  $\tau_k$ ?  $\leftarrow$  permanent  
**Q3:** Does it matter for reform if we use  $\tau_k$ ? **Yes!**

### Our contribution

- tax on capital income gains
- decompose welfare = **insurance** + **efficiency**
- compare across fiscal closures
- study political support

## Results in a nutshell

- DC & 50% funding +  $\tau_k \rightarrow$  welfare  $\uparrow$ :
  - low  $\tau_k$  **elasticity** of savings
  - $\tau_k$  boosts **efficiency** more than  $\tau_c$
  - **insurance** motive actually rather small $\rightarrow$  Nishiyama & Smetters is **NOT** universal
- Public **debt** often "buys" **political support**
- Welfare gains and political support only sometimes overlap

**Results robust** to higher risk aversion and secular stagnation

## Model

**Households:** uncertain lifetimes, uninsurable earnings risk, pay taxes, contribute to pensions.

**Government:** collects taxes, covers public spending, balances pension system and services debt.

**Firms:** perfectly competitive.

### Baseline pension system: AIME

- regressive replacement rate  $\Rightarrow$  **insurance**
- pensions remain high
- longevity  $\uparrow \rightarrow$  **deficit**  $\uparrow$  (permanent)

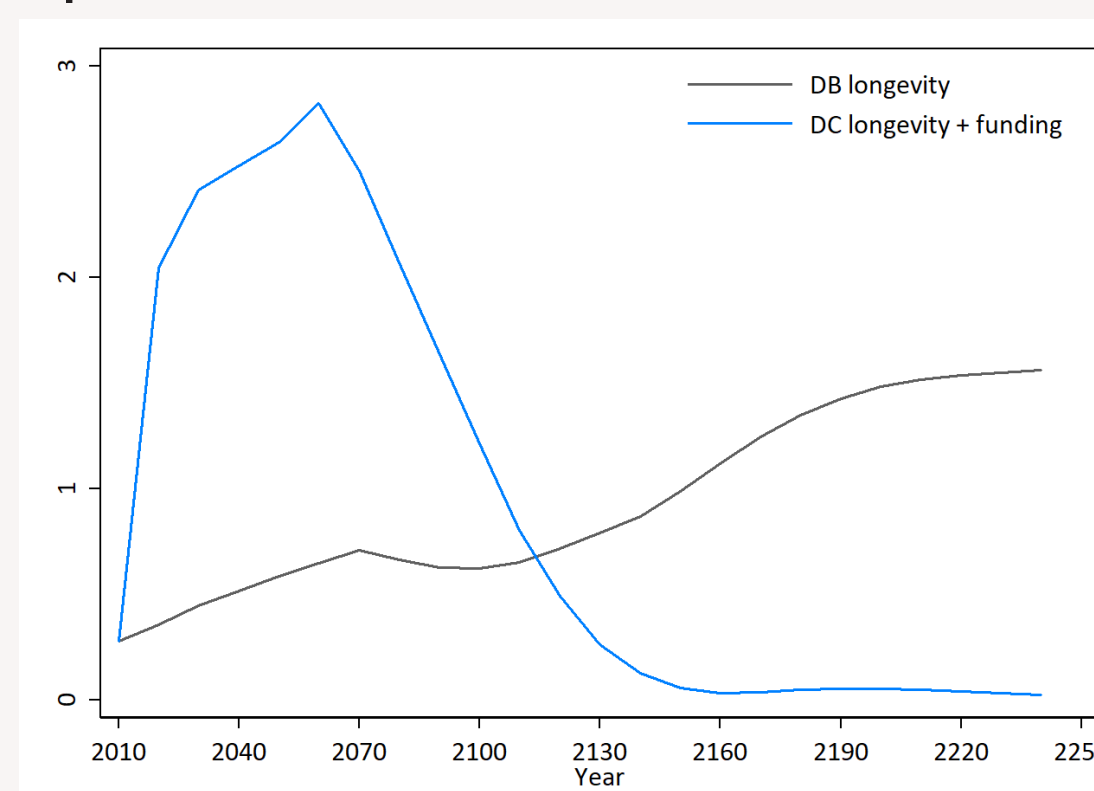
### Reformed pension system: DC + funding

- individual pension accounts  $\Rightarrow$  no **insurance**
- longevity  $\uparrow \rightarrow$  pensions  $\downarrow \Rightarrow$  savings  $\uparrow$
- funding generates **deficit** in short run

**Incomplete** assets markets, risk free interest rate.

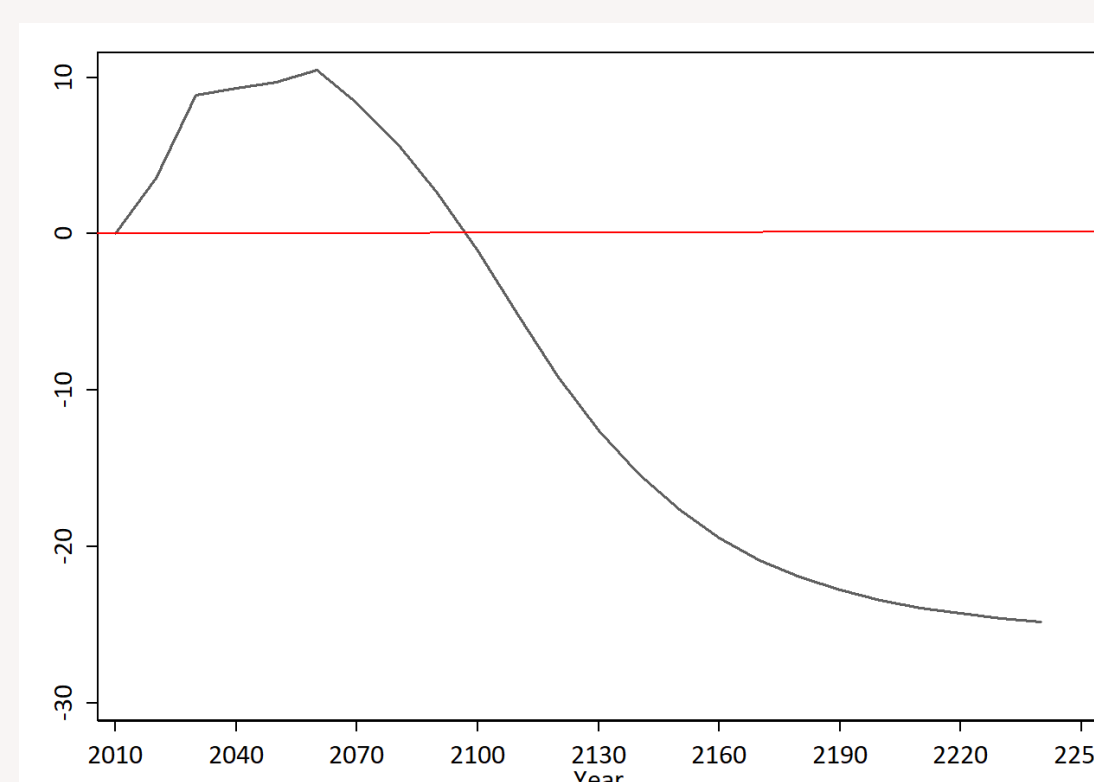
## Pension deficit & taxes

pension **deficit** as % of GDP



**Baseline:**  
gradually **deficit**  $\uparrow$ ,  
effect permanent,  
**Reform:**  
**deficit**  $\uparrow$  transitory,  
in LR pension is  
fiscally neutral.

tax rates difference

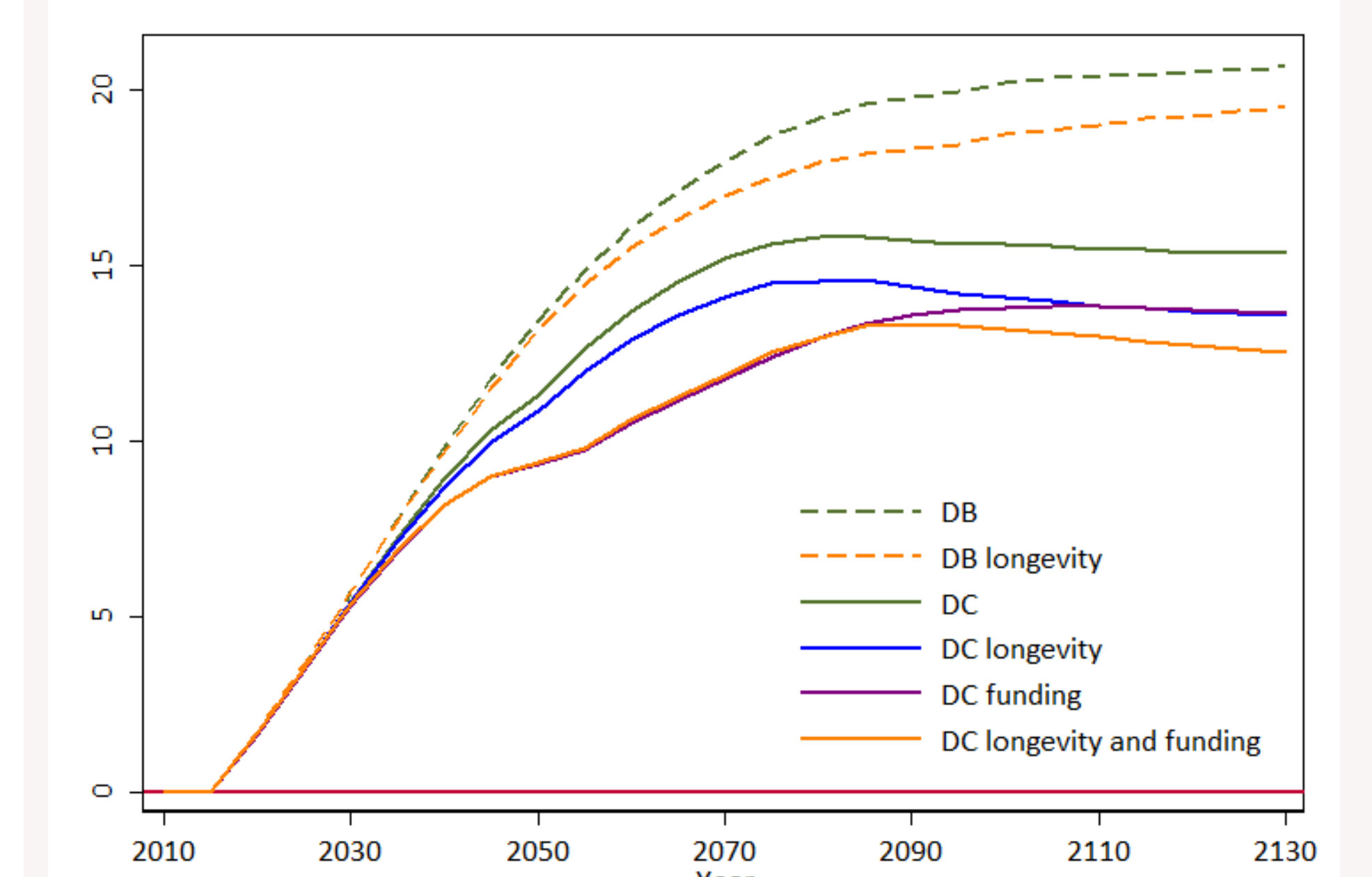


**Reform - Baseline**  
 $\tau_k \uparrow$  in **SR** when  
**capital less elastic**,  
 $\tau_k \downarrow$  in **LR**  $\Rightarrow$   
**efficiency boost.**

## Response of $k$ to $\tau_k$ decrease

Each element in our puzzle **reduces**  $\tau_k$  **elasticity** of savings.

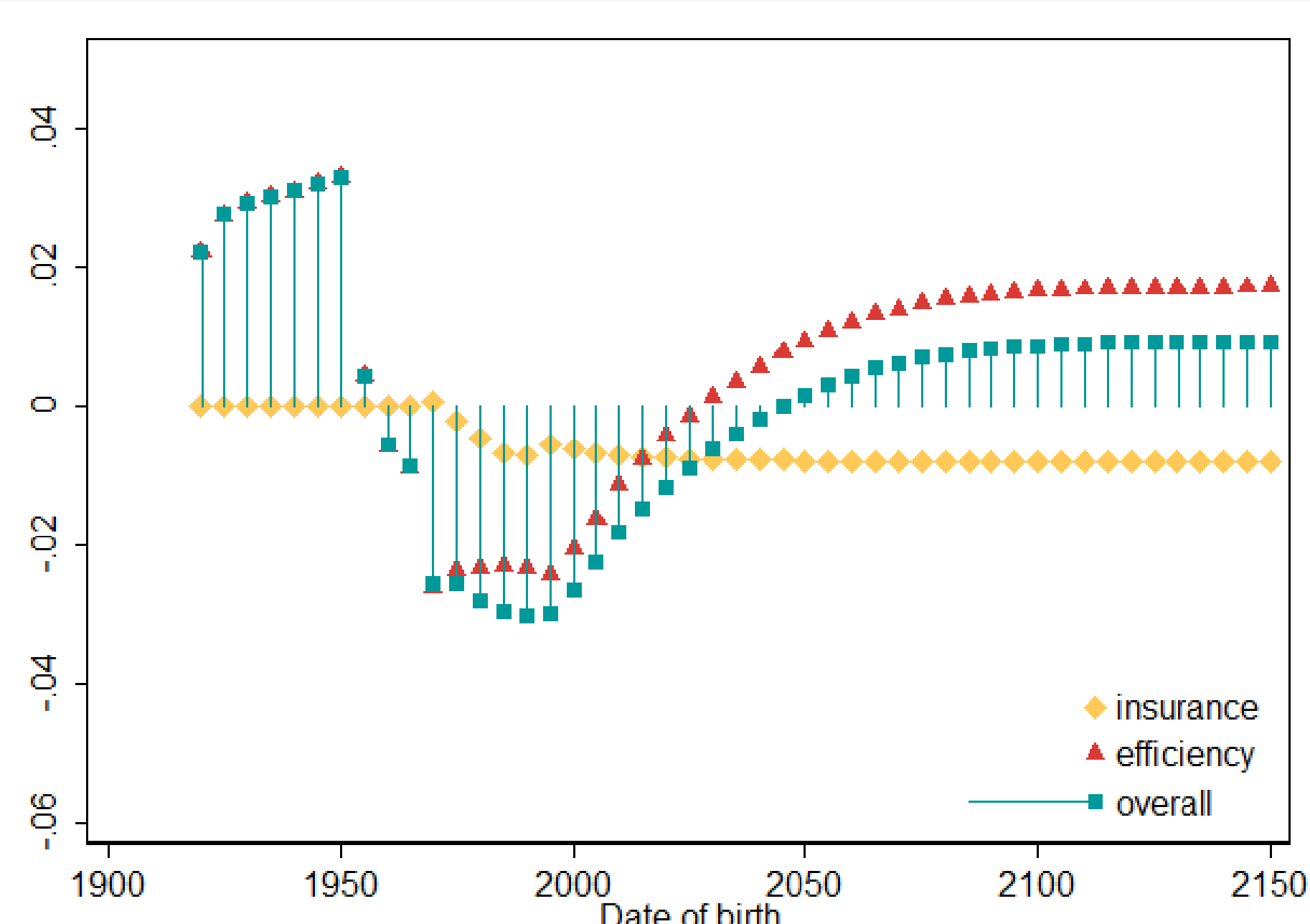
- longevity  $\uparrow \Rightarrow$  assets  $\uparrow$
- pension  $\downarrow \Rightarrow$  private assets  $\uparrow$
- redistribution  $\downarrow \Rightarrow$  precautionary savings  $\uparrow$



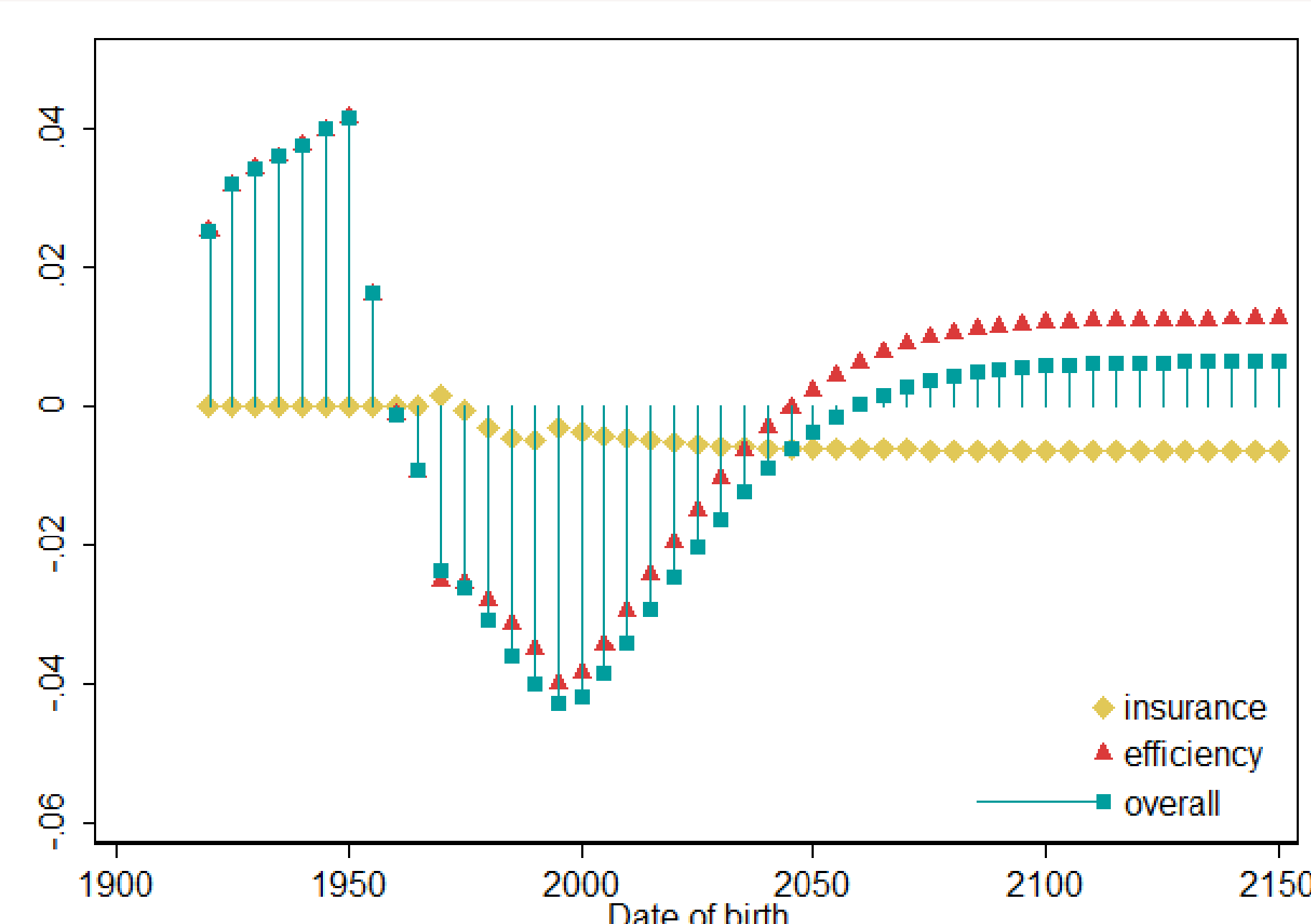
## Result 1: welfare increase as efficiency $\gg$ insurance with $\tau_k$

$\tau_k$ : higher **efficiency** gains than with consumption tax  $\tau_c$   
**insurance** loss similar across taxes (also other taxes), and rather small (also with higher risk aversion)

$\tau_k$



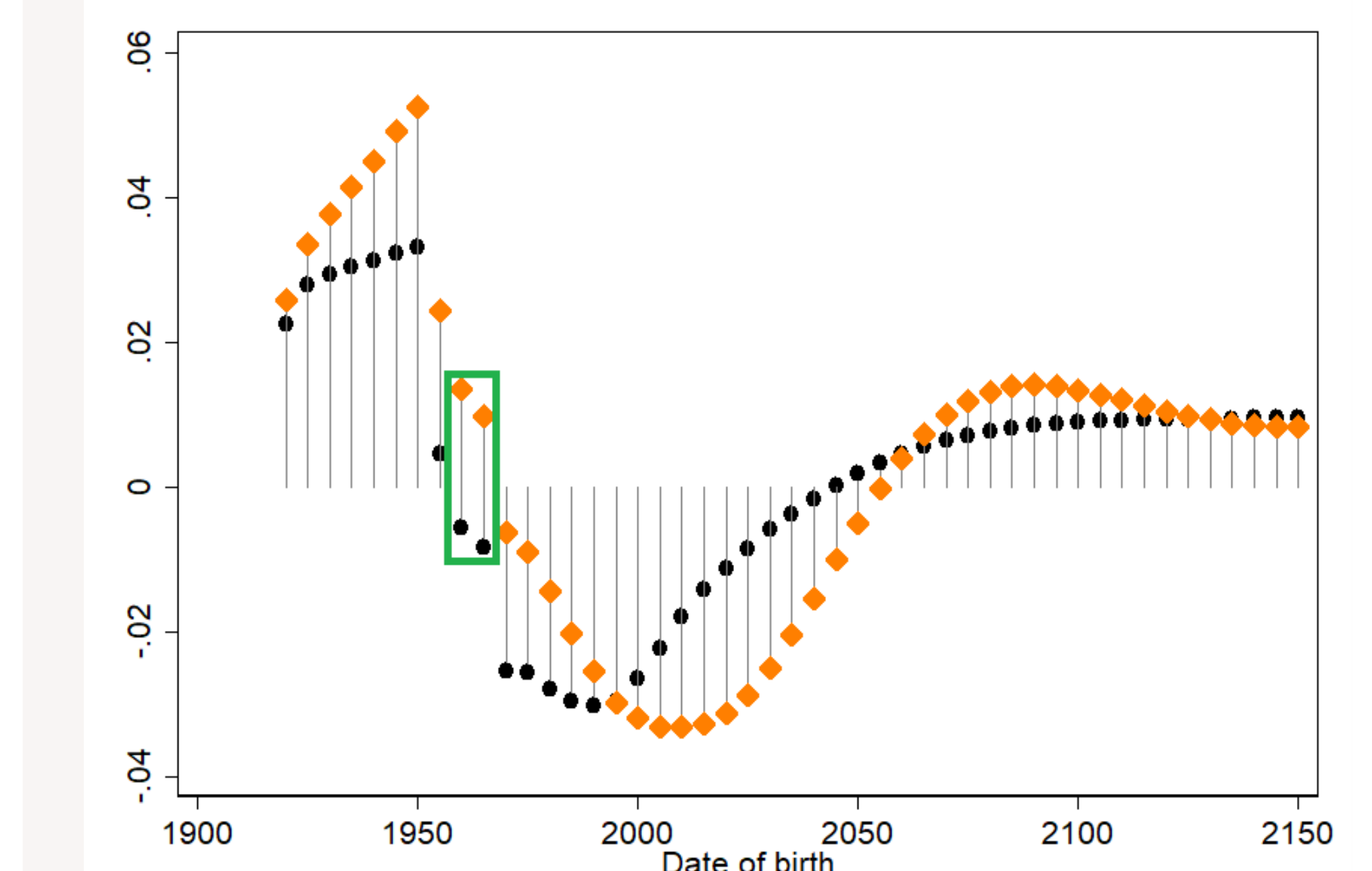
$\tau_c$



## Result 2: political support

Capital tax + smoothing with public **debt** convinces pivotal cohorts to **support** pension reform.

$\tau_k$  & **debt** +  $\tau_k$



## Result 3: welfare vs. support

1. **Closures with political support** are not necessarily the ones with the largest long-term welfare gains.
2. High **political support** for closures rendering reforms **detrimental to welfare** (eg. adjustment of replacement rate).

## Summary

1. **Insurance** loss  $\ll$  **efficiency** boost if reform accompanied by appropriate closure.
2. **Distribution of fiscal cost and gains** makes capital tax attractive closure.
3. Longevity + pension  $\downarrow$  + redistribution  $\downarrow \Rightarrow$  savings  $\uparrow \Rightarrow \tau_k$  **elasticity** of savings  $\downarrow$ .

## Caveats of this literature:

1. In baseline pension system contribution treated as tax. In reform treated as implicit savings. Labor has a roughly 10% reaction to reduced distortions.
2. Savings have a roughly 10% reaction to longevity.