

A close-up photograph of a hand holding a small, translucent blue globe. The globe features a map of Europe with the yellow stars of the European Union flag. The background is a soft-focus blue sky with white clouds.

# Looking Through the Crystal Ball: For Growth and Productivity, Can Central Europe be of Service?

ARUP BANERJI  
REGIONAL DIRECTOR FOR EUROPEAN UNION MEMBER STATES  
THE WORLD BANK

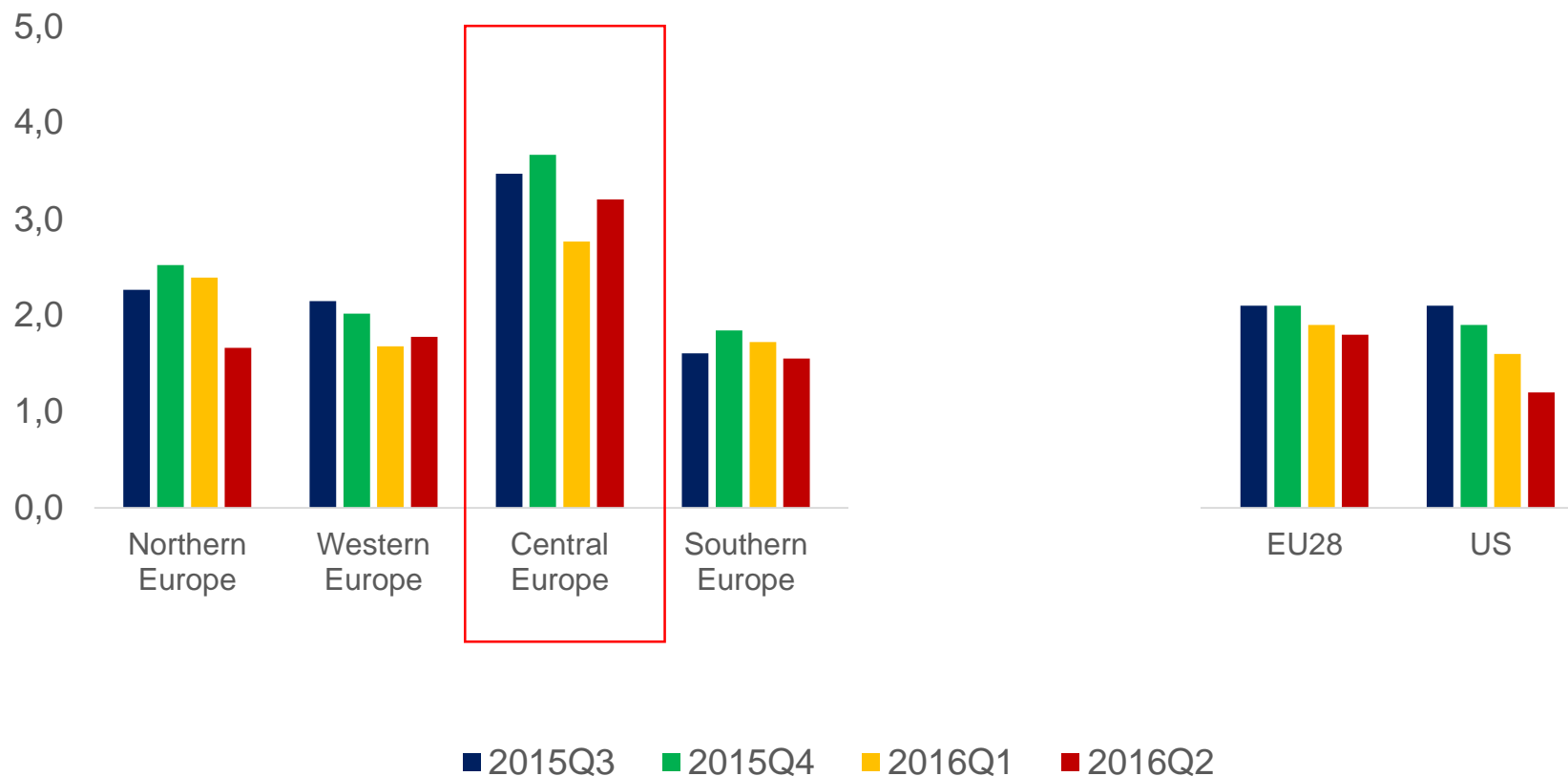
6<sup>th</sup> Annual NBP Conference on the  
Future of the European Economy  
October 14 2016

Warsaw, Poland

## Central Europe beats the trend



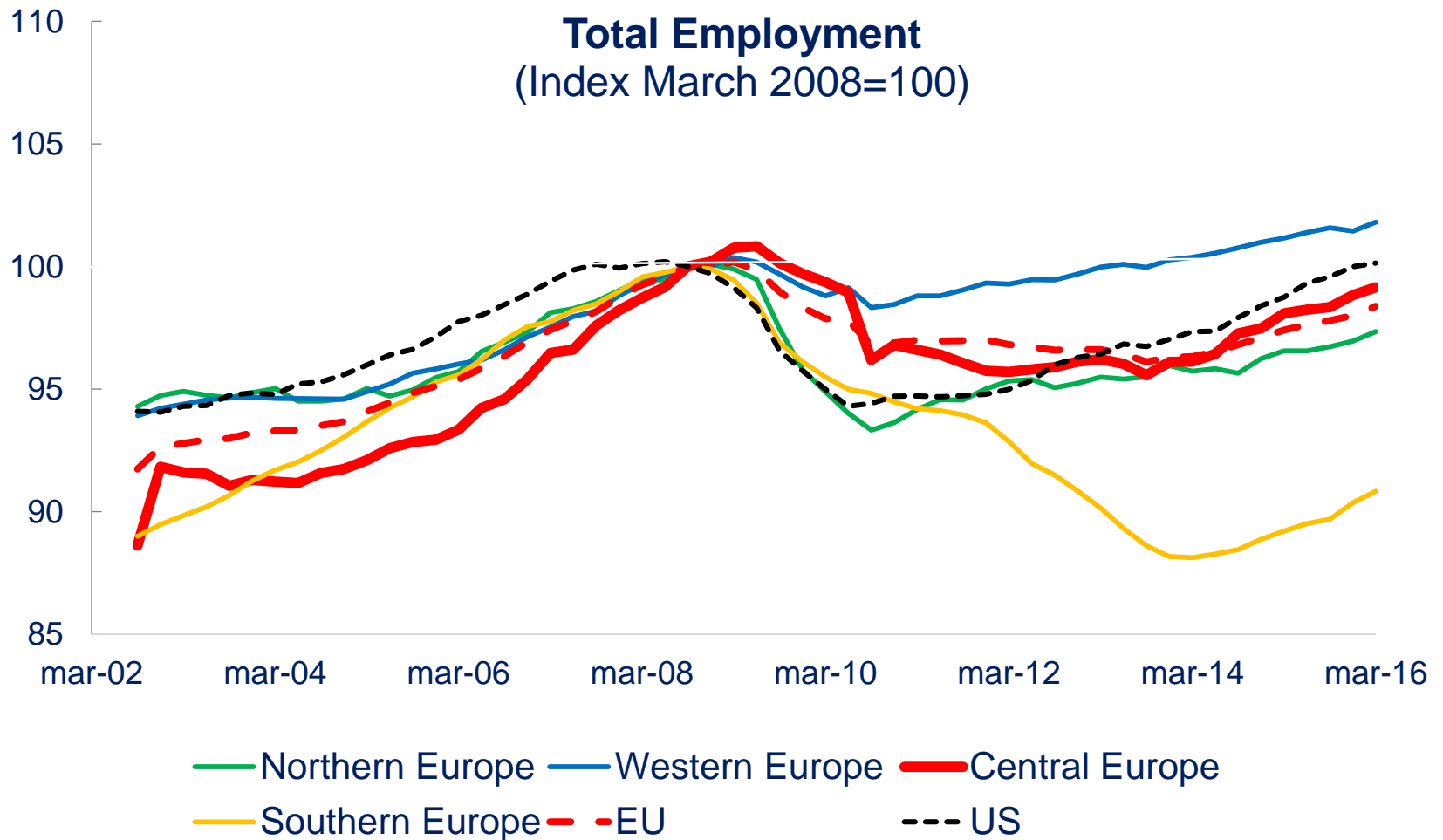
**Real GDP growth by quarters**  
(Annual change; CLV; NSA; in percent)



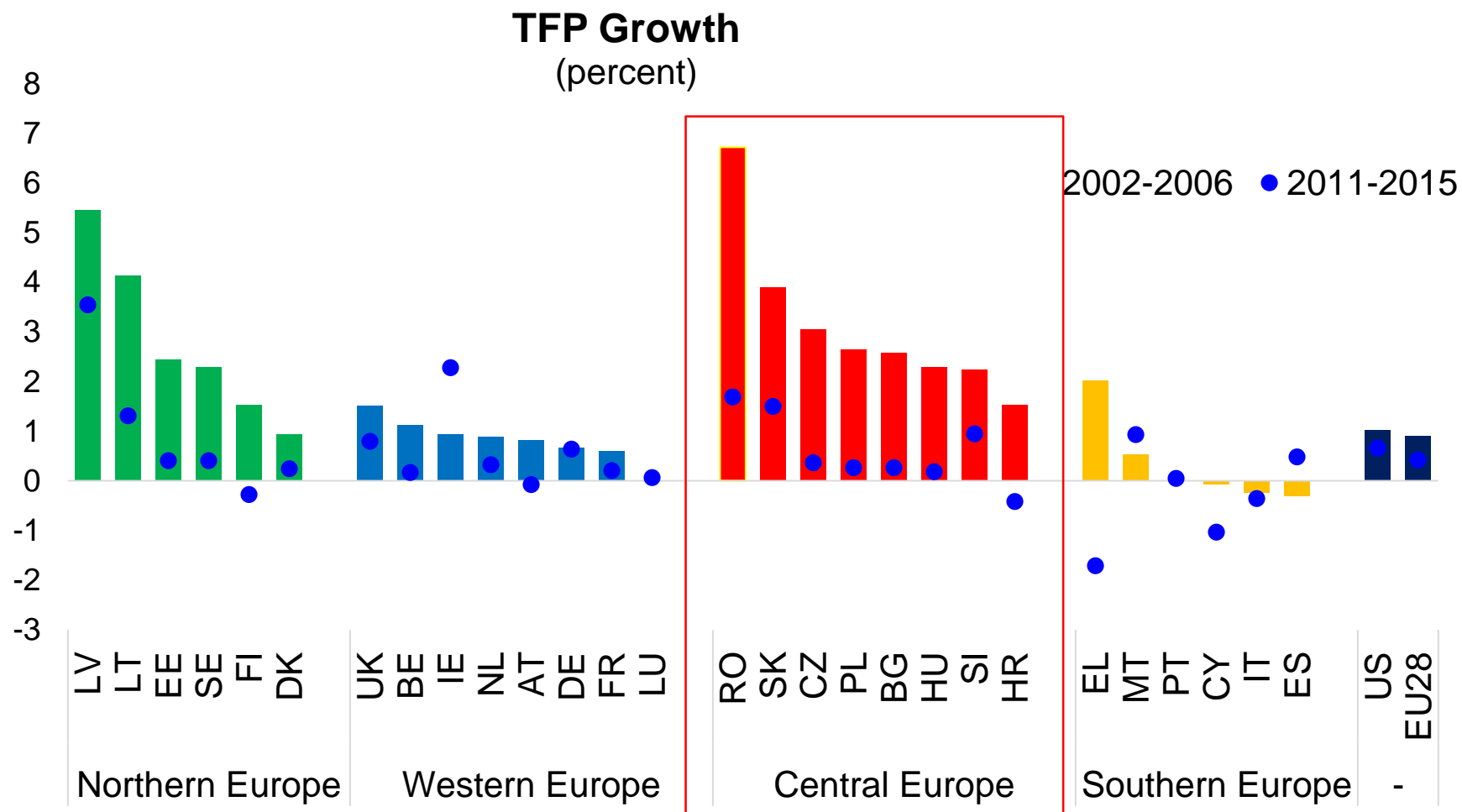
Source: Eurostat and OECD.

Note: CLV – Chain linked volumes; NSA – Not seasonally adjusted. 2016Q2 for EU28 and USA are flash estimates.

Employment is recovering faster than many...



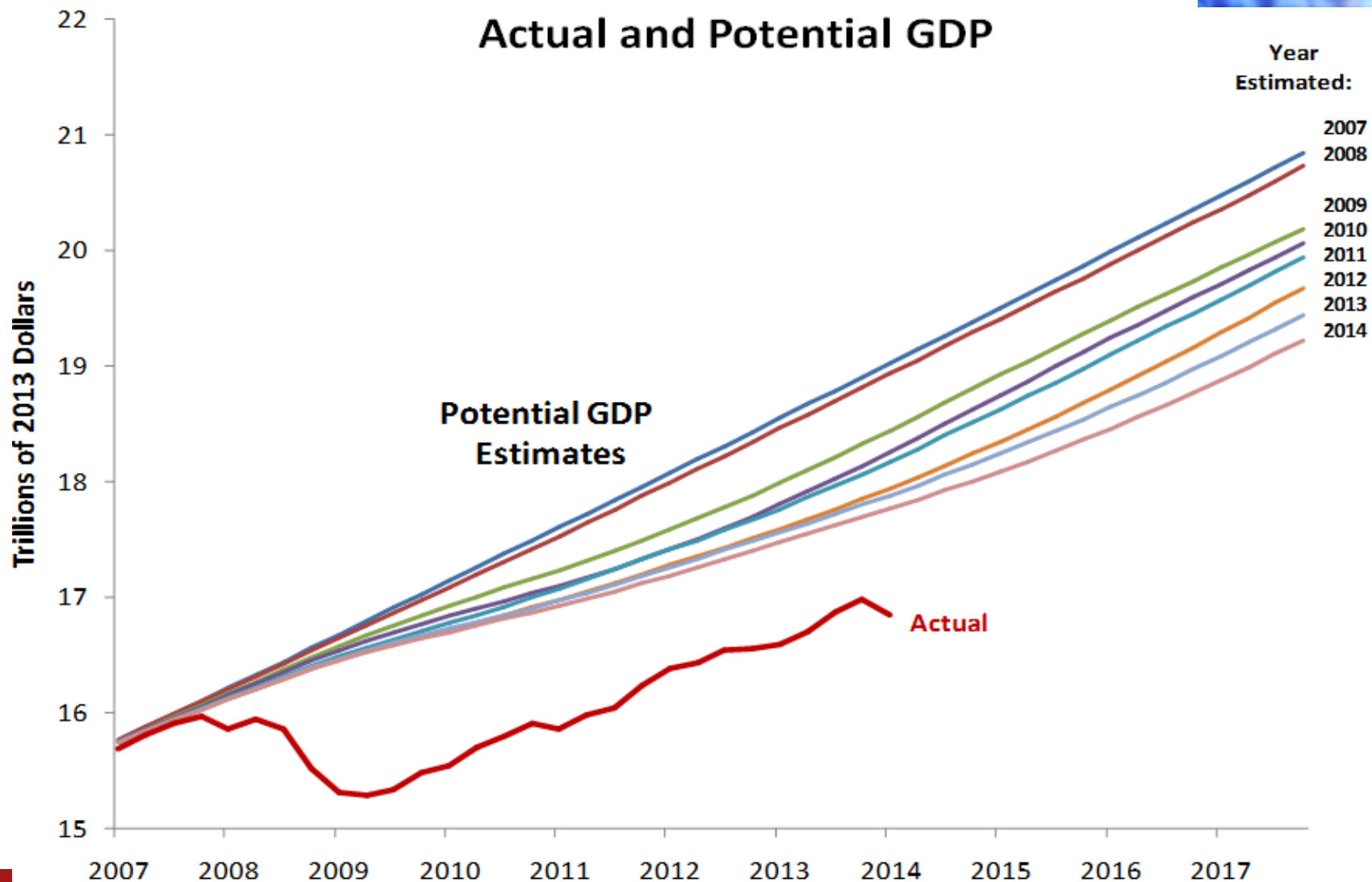
TFP growth is higher than most, and  
higher than before



# BUT... LARRY SUMMER WORRIES ABOUT SECULAR STAGNATION



## Actual and Potential GDP



## MOHAMED EL-ERIAN IS GLOOMY ABOUT THE “NEW NORMAL”



### *Normal, old and new*

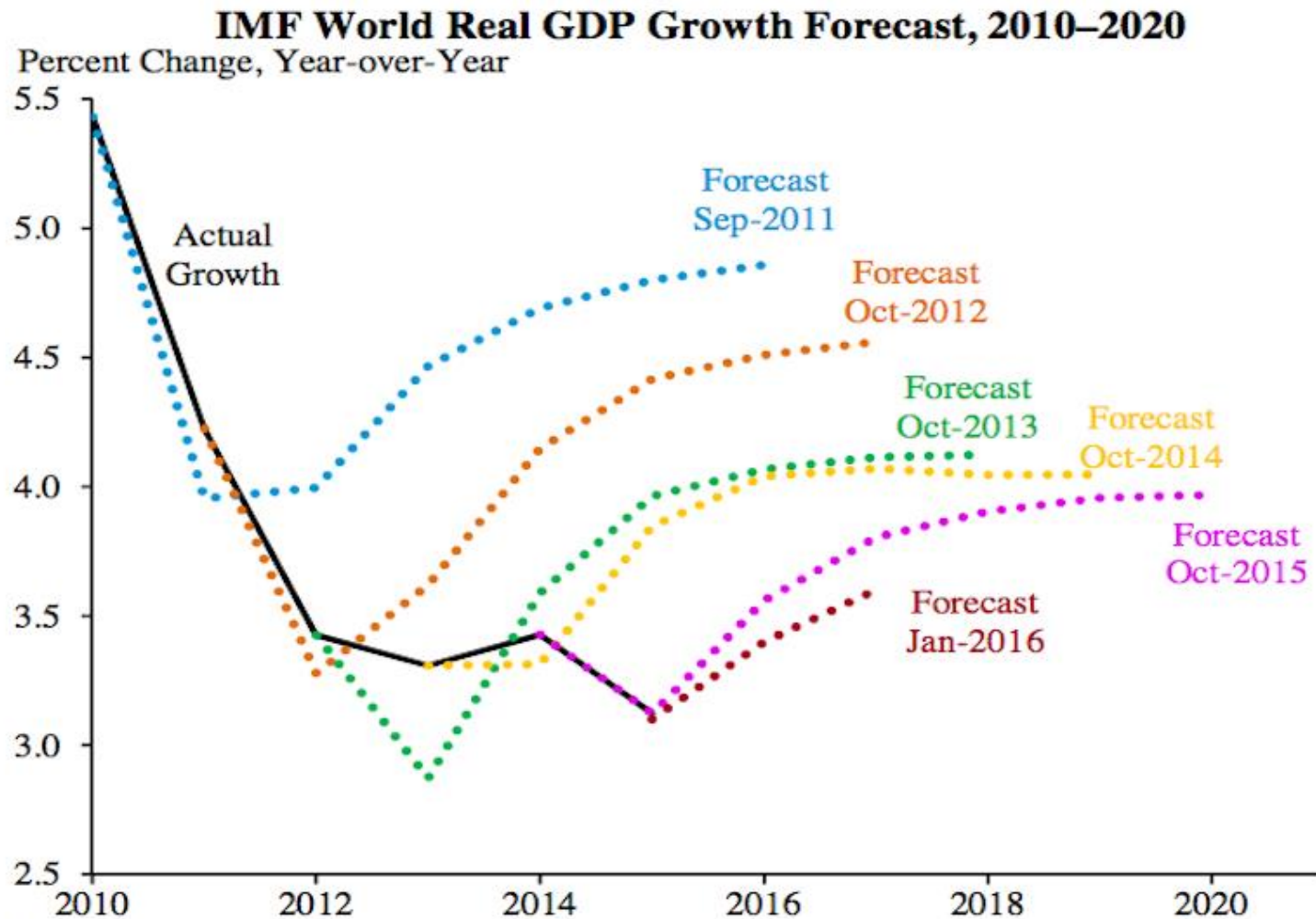
- |  |   |
|--|---|
| ▪ Globalization                        | ▪ Protectionism                         |
| ▪ Laissez faire banking                | ▪ Banking <b>re</b> -regulation         |
| ▪ Debt-led consumption                 | ▪ Fear-based savings                    |
| ▪ Smaller role for gov't               | ▪ Larger government role                |
| ▪ Worry about <b><u>d</u></b> eflation | ▪ High risk of <b><u>i</u></b> nflation |
| — ▪ US GDP growth > 3%                 | — ▪ US GDP growth ~ 2%                  |
| ▪ Modest tax burden                    | ▪ Higher tax burden                     |

Bill Gross and Mohamed El-Erian, PIMCO, May 2009

## AND CHRISTINE LAGARDE SEES A “NEW MEDIOCRE”



Figure 3-1



Source: International Monetary Fund (IMF).



**SO ...FOR CENTRAL EUROPE, WHERE IS THE  
*FUTURE* PRODUCTIVITY GROWTH GOING TO  
COME FROM?**





**SO ...FOR CENTRAL EUROPE, WHERE IS THE  
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“Increase freedom to  
deliver services in  
Europe”

– *Mateusz Morawiecki,  
DPM Poland, October 14  
2016*

**SO ...FOR CENTRAL EUROPE,  
WHERE IS THE *FUTURE*  
PRODUCTIVITY GROWTH GOING TO COME FROM?**



**SHORT-TERM, AND WITHIN THE EU: LOW HANGING FRUIT**

**SIMPLE BARRIERS TO TRADE, PREVENTING PRODUCT AND FACTOR-PRICE EQUALIZATION**

**SCALE OF EU MARKET SUGGESTS SIGNIFICANT POTENTIAL**

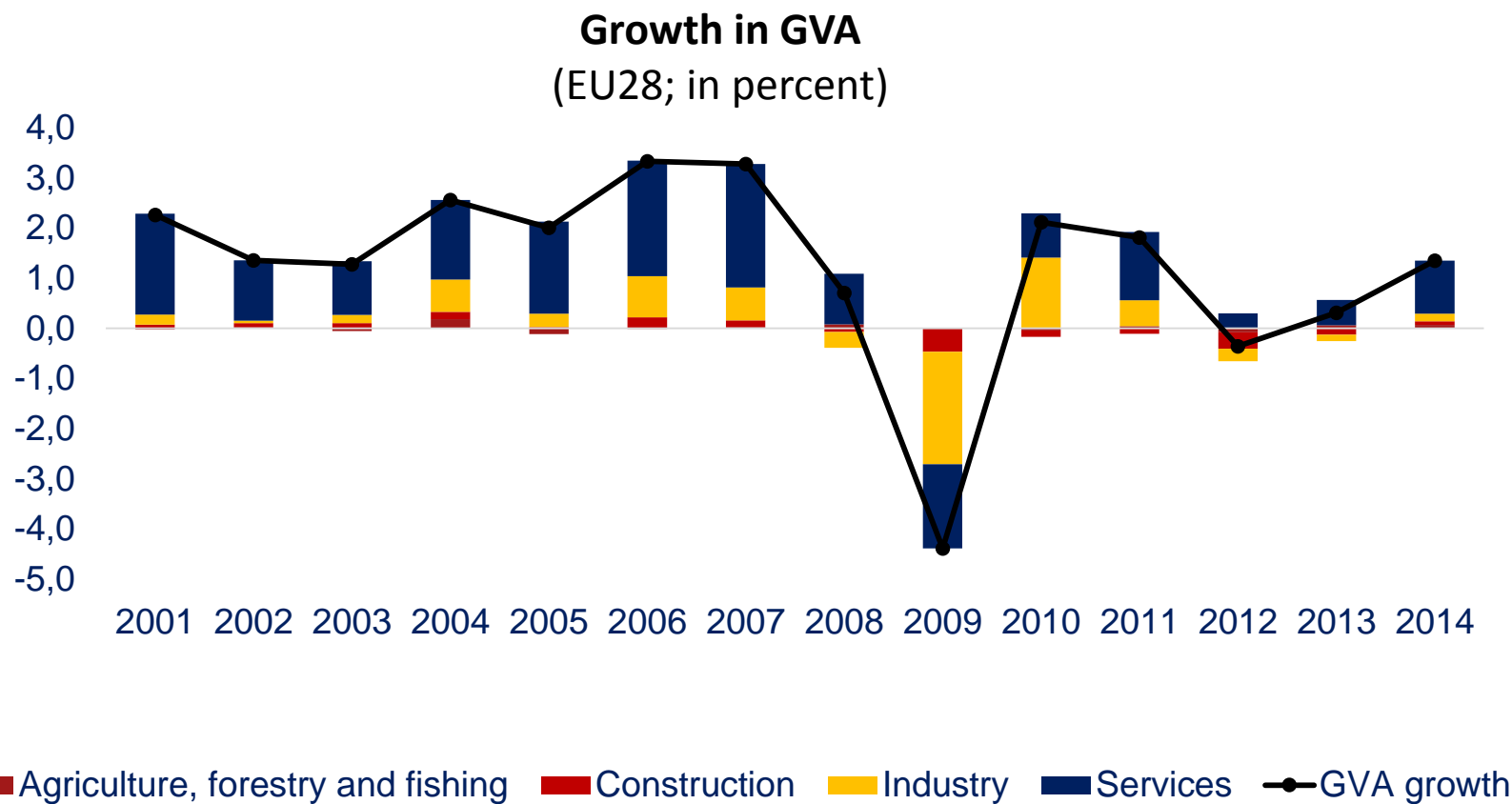
**LONG-TERM: SERVICES AS A SOURCE OF GROWTH AND  
PRODUCTIVITY MORE UNCERTAIN**

**SERVICES NOT LIKE MANUFACTURING IN TERMS OF EXPORT POTENTIAL (RODRIK)**

**BUT WITHIN EU SINGLE MARKET: SERVICES MORE TRADEABLE THAN ELSEWHERE?**

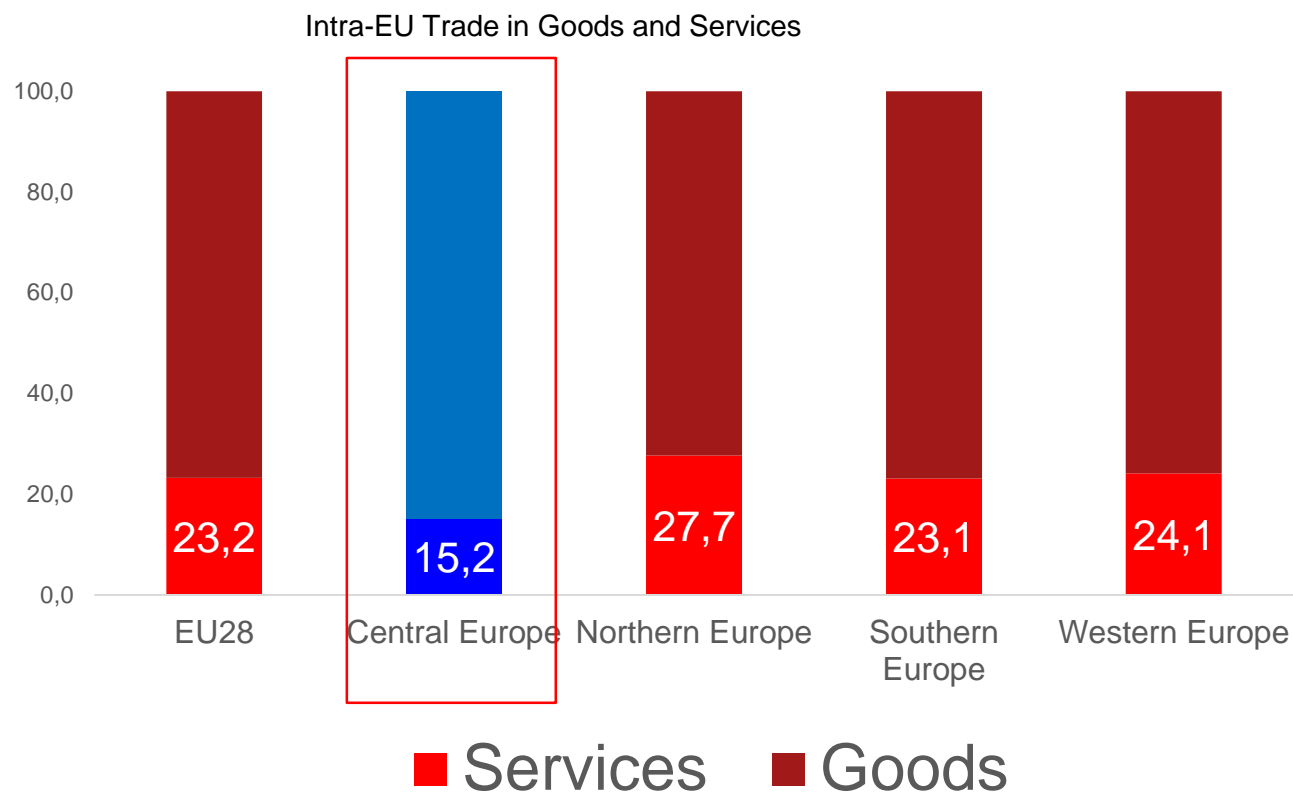
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The Service Sector in Europe has been – and can continue to be a driver of growth



Source: Eurostat, WB staff.

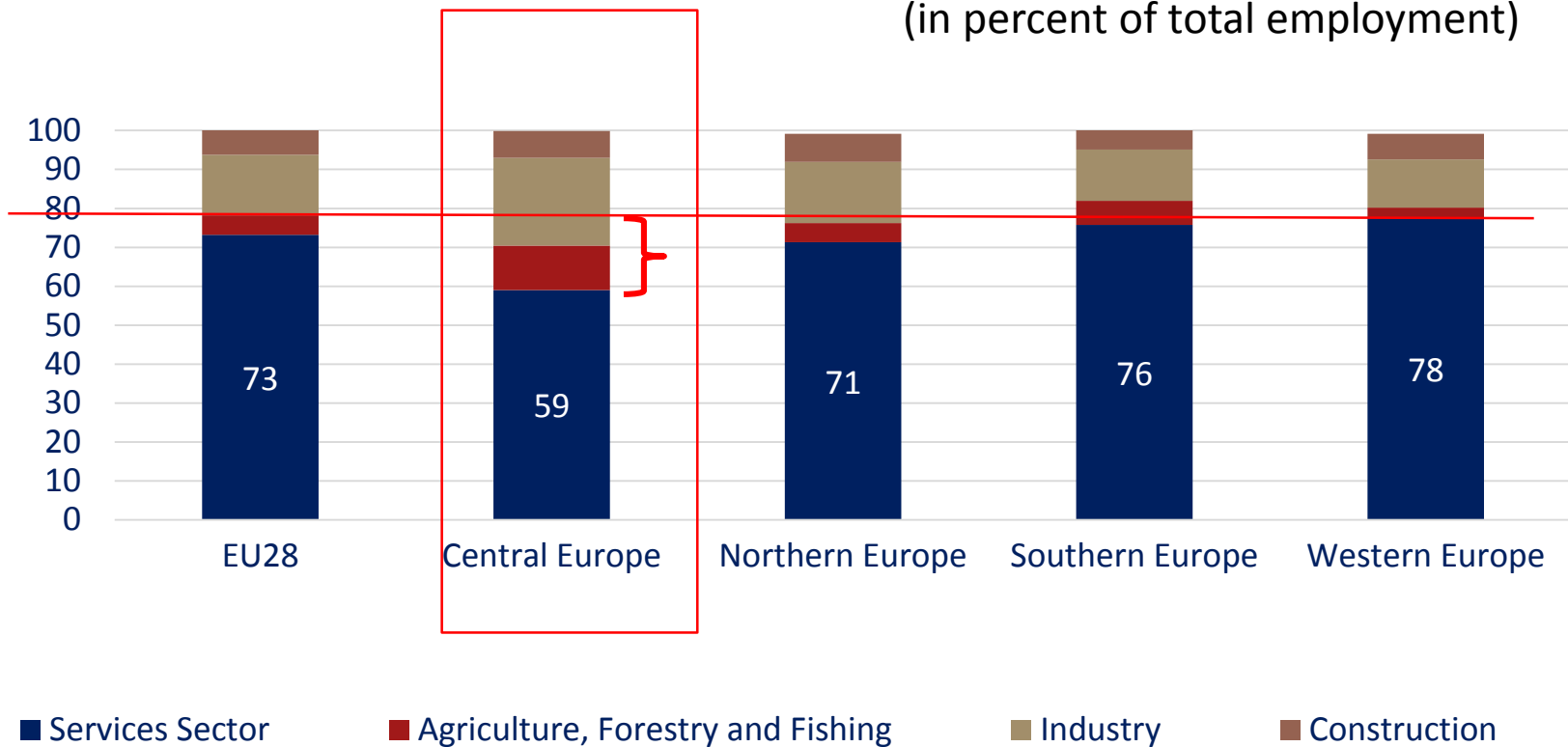
## But ... Central Europe Has the Lowest Intra-EU Trade in Services



## And in Central Europe, it has Untapped Potential as a Driver of Employment

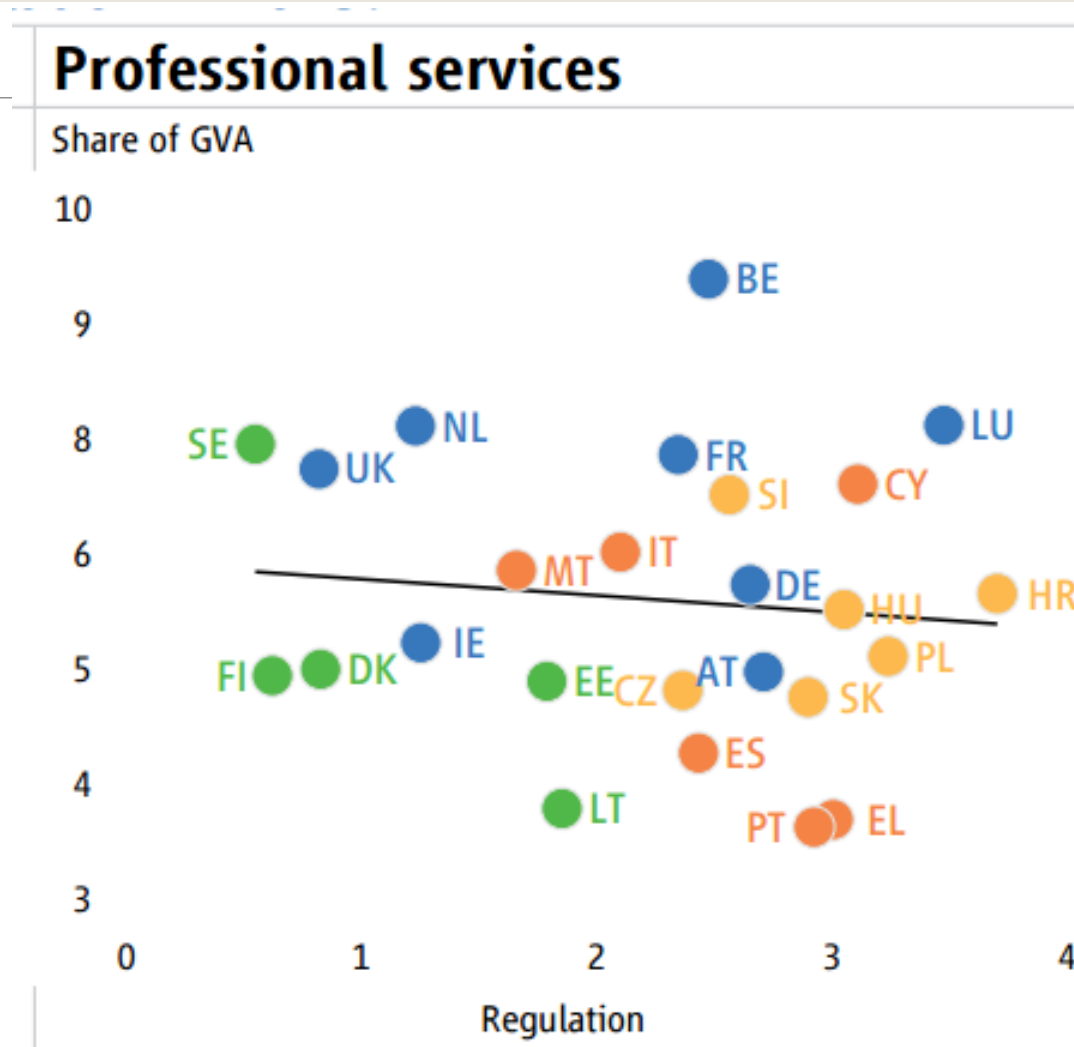


**Employment by Sector**  
(in percent of total employment)



Source: Eurostat, WB staff.

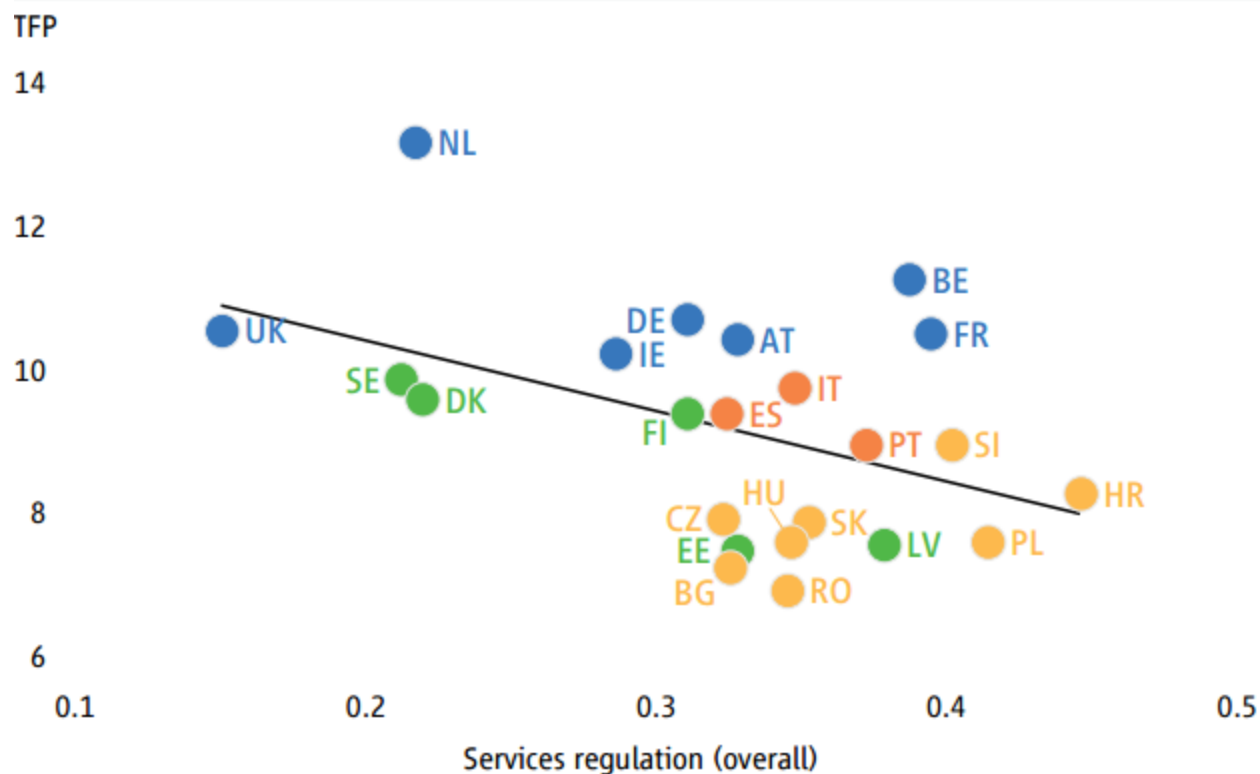
## Central European Countries are Among the Highest Regulators of Professional Services



## Central European Countries Have More Regulated, Less Productive Service Firms



### TFP level and overall services regulation level (2013)



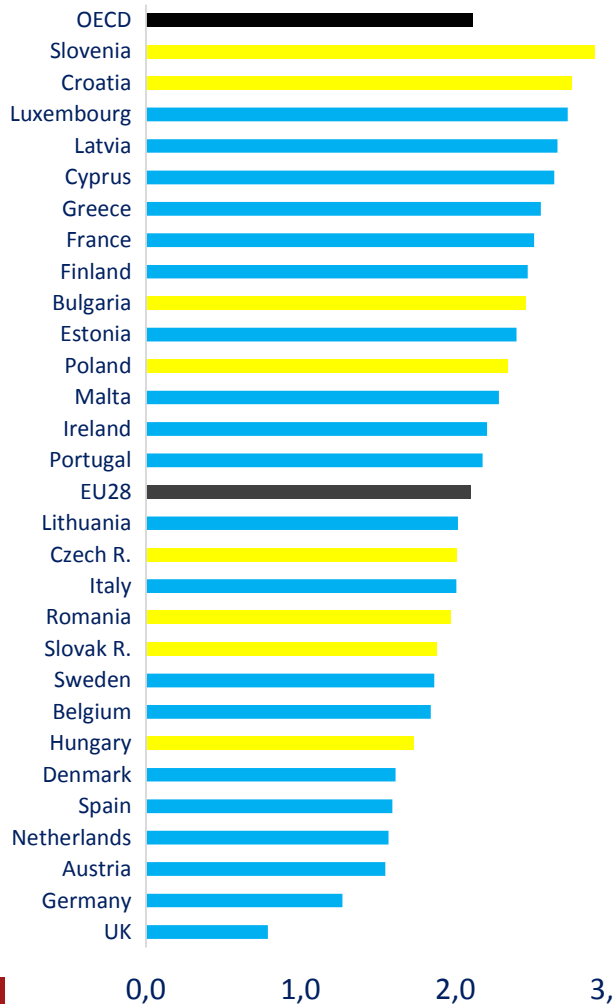
Source: Amadeus/Orbis, OECD, World Development Indicators.



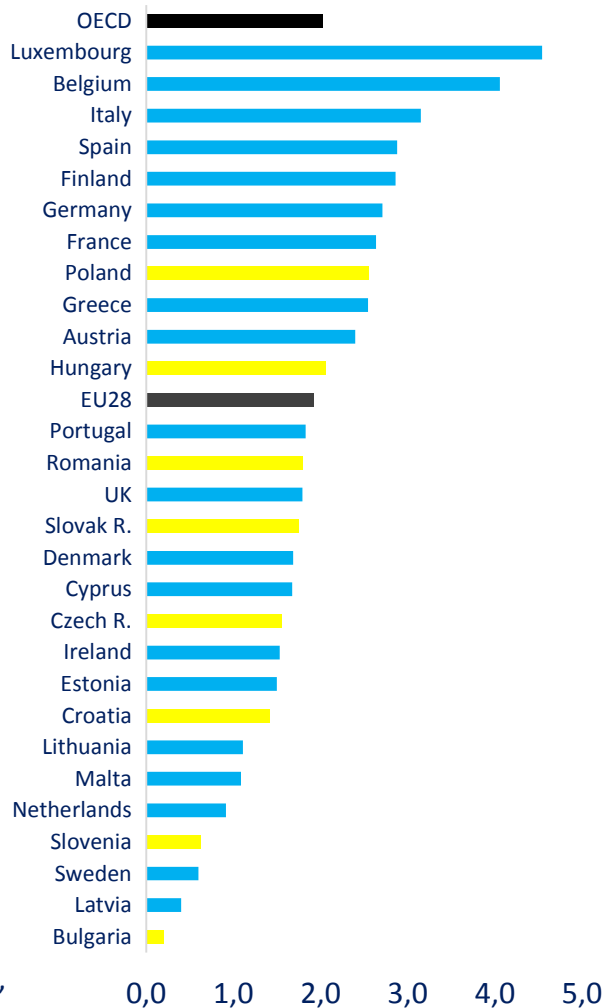
# Regulations of Services are Relatively Rigid



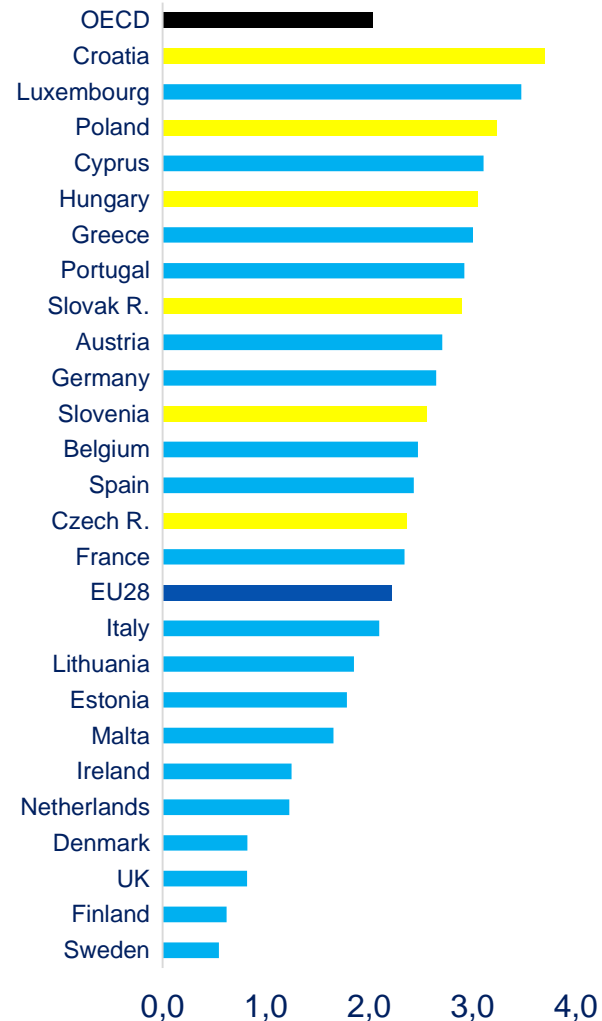
## Network sectors



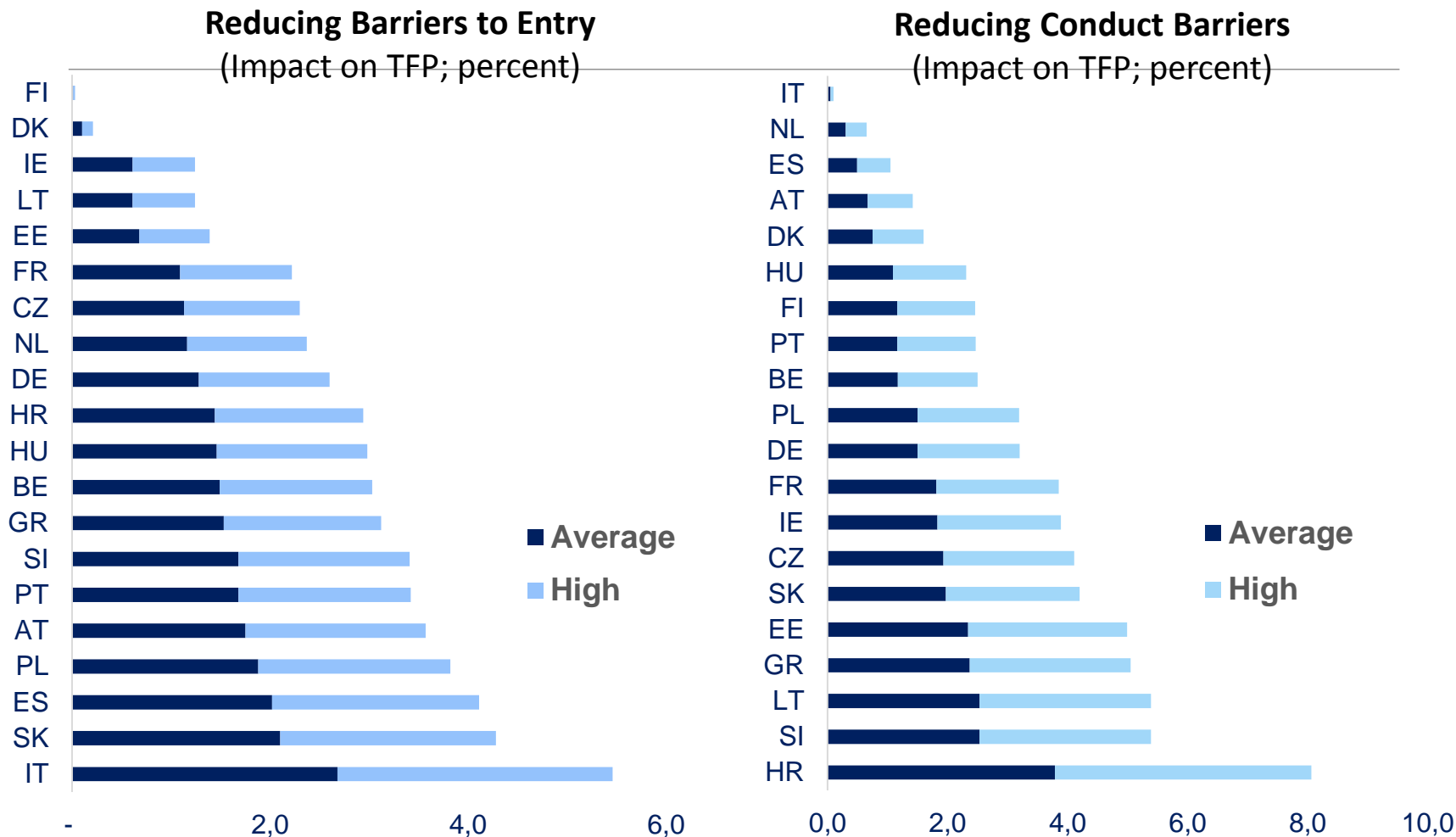
## Retail



## Professional services

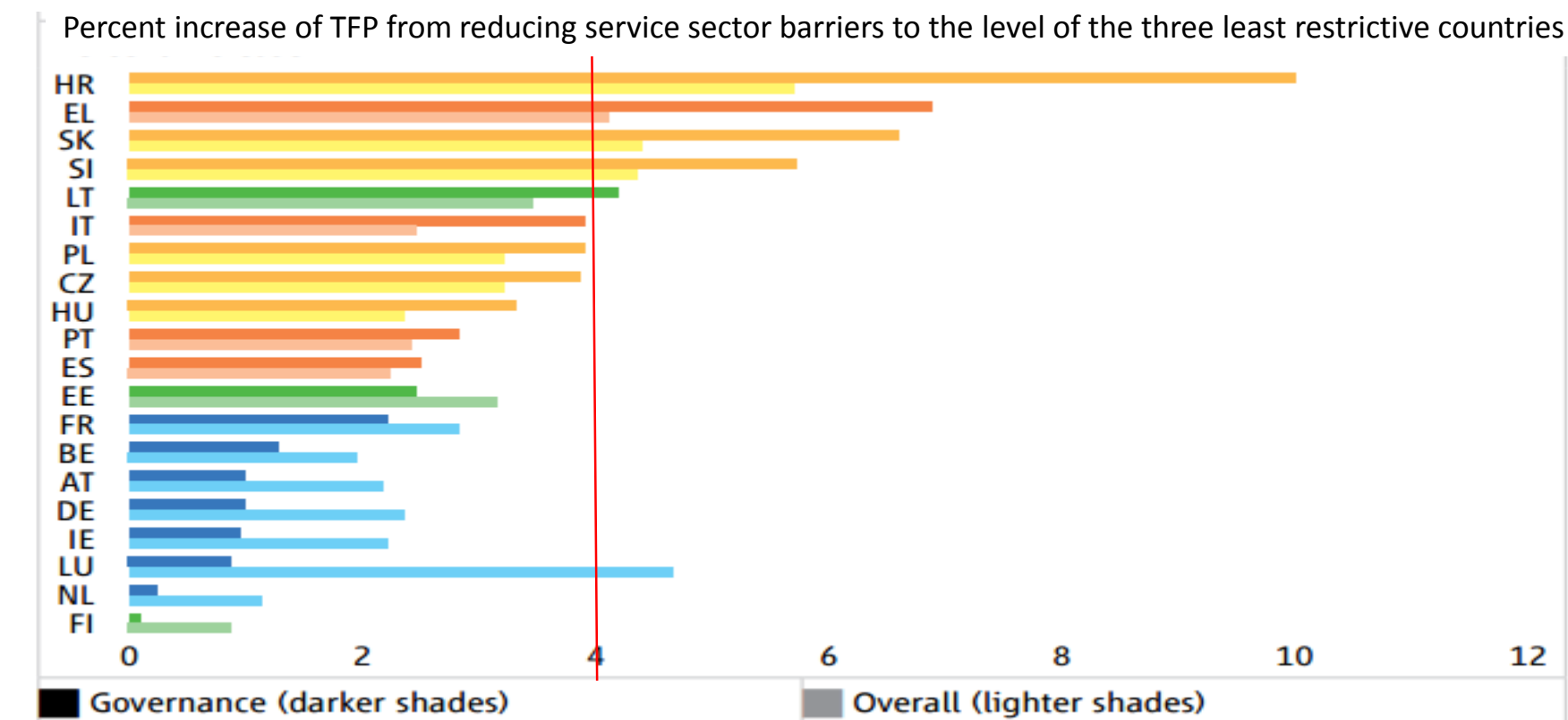


# Reducing Entry and Conduct Barriers Increases Firm-level Productivity ...



Source: OECD; WB staff. Note: Charts show the percent increase of TFP from reducing barriers to an average for EU or to the three least restrictive countries.

## Reducing Service Sector Barriers will Increase Productivity in Central Europe



Providers of services face many hurdles to offering their services in other EU member states



- Adoption of different ownership structure
- Change in insurance
- Find workers with different qualifications
- Become members of professional associations
- Face advertising restrictions



- Prioritize service sector reforms across EU member states and formalize it in a roadmap
- Create a common market for professional services
- Facilitate a debate about the benefits and costs of reform with service sector providers and users
- Retrain workers that could be negatively affected by the proposed reforms.

For more, see:

World Bank:

EU Regular  
Economic  
Report

Fall 2016



<http://worldbank.org/eurerer>